BALANCE SHEET
As at Sep.30, 2014

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 68.476.263.993 | 119.269.414.711 |
| I | Cash \& Cash equivalents | 110 |  | 31.802.517.331 | 69.643.691.868 |
| 1 | Cash | 111 | V. 01 | 6.802.517.331 | 11.643.691.868 |
| 2 | Cash equivalents | 112 |  | 25.000.000.000.00 | 58.000 .000 .000 .00 |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| 1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 1.707.797.871 | 13.762.154.434 |
| 1 | Trade accounts receivables | 131 |  | 979.797.493 | 9.361 .800 .276 |
| 2 | Prepayment to suppliers | 132 |  | 147.461.000 | 4.085 .227 .364 |
| 3 | Short-term intercompany receivables | 133 |  | - | ---------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 580.539.378 | 315.126.794 |
| 6 | Provision for short-term doubtful debts | 139 |  | - | - |
| IV | Inventories | 140 |  | 23.568.470.735 | 33.490.028.141 |
| ------1 | Inventories | 141 | V. 04 | 24.996.674.951 | 37.230.281.403 |
| 2 | Provision for devaluation of inventories | 149 |  | (1.428.204.216) | (3.740.253.262) |
| V | Other short-term assets | 150 |  | 11.397.478.056 | 2.373 .540 .268 |
| 1. | Short-term prepaid expenses | 151 |  | 8.316.400.000 |  |
| 2 | VAT deductible | 152 |  | 2.431.078.056 | 2.373 .540 .268 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | - | - |
| 4 | Other short-term assets | 158 |  | 650.000 .000 |  |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 638.443.462.466 | 580.355.082.360 |
| I----- | Long-term receivables | 210 |  | 190.932.558 | 197.182.558 |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | 190.932.558 | 197.182.558 |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 366.058.323.243 | 302.266.138.365 |
| 1 | Tangible fixed assets | 221 | V. 08 | 81.773.769.289 | 79.158.158.521 |
|  | - Historical cost | 222 |  | 134.461.664.876 | 133.840.027.734 |
|  | - Accumulated depreciation | 223 |  | (52.687.895.587) | (54.681.869.213) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 1.210.040.777 | 1.253.987.029 |
|  | - Historical cost | 228 |  | 1.669 .833 .480 | 1.669 .833 .480 |
|  | - Accumulated depreciation | 229 |  | (459.792.703) | (415.846.451) |



| 5 | Asset revaluation differences | 415 |  | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  | 272.803.968.251 | 260.842 .395 .578 |
| 8 | Financial reserve fund | 418 |  | 19.050.000.000 | 19.050.000.000 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 32.550.175.476 | 59.049.012.673 |
| 11 | Capital for construction work | 421 |  | - |  |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 706.919.726.459 | 699.624.497.071 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 33.105.556.436 | 129.001.103.648 | 121.870.997.998 | 320.258.205.274 |
| 2. Deductions | 02 |  | - | - | - | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 33.105.556.436 | 129.001.103.648 | 121.870.997.998 | 320.258.205.274 |
| 4. Cost of sales | 11 | VI. 27 | 31.109.274.116 | 122.600.723.077 | 116.852.233.675 | 305.383.039.803 |
| 5. Gross profit (20=10-11) | 20 |  | 1.996.282.320 | 6.400.380.571 | 5.018.764.323 | 14.875.165.471 |
| 6. Financial income | 21 | VI. 26 | 294.838.470 | 621.486.966 | 2.083.593.419 | 2.679.040.629 |
| 7. Financial expenses | 22 | VI. 28 | 163.806.700 | 393.615.015 | 2.558.216.608 | 1.260.656.867 |
| - In which: Interest expense | 23 |  | 223.148.406 | 210.052.221 | 2.385.340.062 | 766.256 .149 |
| 8. Selling expenses | 24 |  | 937.953.765 | 2.782.617.294 | 2.672.168.757 | 5.402.822.081 |
| 9. General \& administrative expenses | 25 |  | 1.103.858.555 | 3.363.651.333 | 2.276.952.486 | 8.753.368.442 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 85.501.770 | 481.983.895 | (404.980.109) | 2.137.358.710 |
| 11. Other income | 31 |  | 8.234.592.915 | 28.623.115.241 | 48.232.003.653 | 59.438.255.327 |
| 12. Other expenses | 32 |  | 366.437.505 | 450.821.976 | 1.021.777.319 | 1.270.432.332 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 7.868.155.410 | 28.172.293.265 | 47.210.226.334 | 58.167.822.995 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 7.953.657.180 | 28.654.277.160 | 46.805.246.225 | 60.305.181.705 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 1.760.696.254 | 5.757.957.301 | 10.255.070.749 | 12.104.004.061 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 6.192.960.926 | 22.896.319.859 | 36.550.175.476 | 48.201.177.644 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 6.192.960.926 | 22.896.319.859 | 36.550.175.476 | 48.201.177.644 |
| 19. EPS (VND/share) | 70 |  | 359 | 1.326 | 2.118 | 2.792 |

## CASH FLOW STATEMENT

Quarter 3/2014 (Direct method)

| Items | Code | Note |  | Unit: VND |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 133.738 .299 .183 | 316.757.004.284 |
| 2. Cash paid for supplier | 02 |  | (88.532.013.987) | (299.939.588.416) |
| 3. Cash paid for employee | 03 |  | (29.570.483.030) | (63.902.985.313) |
| 4. Cash paid for interest | 04 |  | (2.448.475.631) | (882.463.407) |
|  | 05 |  | (12.903.463.918) |  |
| 6. Other receivables | 06 |  | 5.208 .253 .541 | 12.154.354.304 |
| 7. Other payables | 07 |  | (21.712.433.959) | (29.137.429.347) |
| Net cash provided by (used in) operating activities | 20 |  | (16.220.317.801) | (64.951.107.895) |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (64.942.481.459) | (17.823.686.705) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 61.067.066.505 | 56.399.082.228 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | -------------- | ----------------- |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  | - | (3.000.000-000) |
| 6. Withdrawal of capital in other companies | 26 |  | 1.428.000.000 | -------------1. |
| 7. Cash received from interest, dividend and distributed pro---------1t | 27 |  | 2.174 .590 .037 | 2.646.607.065 |
|  | 30 |  | (272.824.917) | 38.222.002.588 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 98.473 .565 .923 | 86.031.791.213 |
| 4. Cash paid to-----------7ipal debt | 34 |  | (76.672.000.000) | (59.633.414.966) |
| 5. Cash paid to financial lease debt | 35 |  | ------------- | (-------------- |
| 6. Dividend, profit paid for--------1-1 | 36 |  | (43.147.715.000) | (30.905.189.000) |
| Net cash (used in) provided by financing activities | 40 |  | (21.346.149.077) | (4.506.812.753) |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | (37.839.291.795) | (31.235.918.060) |
| Cash and cash equivalents at beginning of year | 60 |  | 69.643 .691 .868 | 79.644.498.055 |
| Influence of foreign exchange fluctuation | 61 |  | (1.882.742) | 8.021.627 |
| Cash and cash equivalents at end of year ( $50+60+61$ ) | 70 |  | 31.802.517.331 | 48.416.601.622 |

